



Proposal Evaluation

Underground Infrastructure Inspection and Rehabilitation Equipment with Related Services RFP #080525

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	Possible Points	Aries Industries, Inc.	Azuria Water Solutions	CUES, Inc.	Culebra Sewer and Water Works Corporation	Edge AI Solutions, Inc.	Envirosight, LLC
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	44	39	41	33	38	41
Ability to Sell and Deliver Solutions	150	125	117	123	96	113	127
Marketing Plan	100	81	80	81	61	79	81
Value Added Attributes	100	83	75	81	61	79	79
Pricing	400	331	308	332	230	316	333
Depth and Breadth of Offered Solutions	200	161	158	152	131	137	162
Total Points	1,000	825	777	810	612	762	823
Rank Order		2	9	5	16	12	3

	Possible Points	ITpipes Opco, LLC	Minicam, Inc.	Mueller Water Products	National Water Main Cleaning Company	Nu Flow Services of Upstate NY, LLC	RapidView LLC
Conformance to RFP Requirements	Pass/Fail		Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50		37	35	34	34	43
Ability to Sell and Deliver Solutions	150		124	121	102	111	128
Marketing Plan	100		81	79	63	77	86
Value Added Attributes	100		78	80	63	71	82
Pricing	400		326	325	266	232	335
Depth and Breadth of Offered Solutions	200		156	152	139	145	164
Total Points	1,000		802	792	667	670	838
Rank Order			6	7	15	14	1

DocuSigned by:

 74DB922AE0B4411...
 Julie Riebe, NIGP-CPP
 Senior Procurement Analyst

DocuSigned by:

 AF205E09437943D...
 Scott Dobreiner, CPPO, NIGP-CPP
 Procurement Analyst II

Signed by:

 7FTAAC327BE54B6...
 Mari Velma
 Procurement Analyst I

Signed by:

 D37D609B50B64E3...
 Neva Crawford
 Procurement Analyst I

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	Possible Points	Rausch Electronics USA	RH Borden Smart Solutions, LLC	The Charles Machine Works, Inc.	Vortex Companies	Wachs Utility Products
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	40	34	38	38	39
Ability to Sell and Deliver Solutions	150	123	117	122	112	120
Marketing Plan	100	81	78	78	74	76
Value Added Attributes	100	78	78	76	72	79
Pricing	400	332	286	318	322	312
Depth and Breadth of Offered Solutions	200	163	150	146	157	144
Total Points	1,000	817	743	778	775	770
Rank Order		4	13	8	10	11

Initials:    